



Ocean
Atlantic

Sotheby's
INTERNATIONAL REALTY

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Ocean Atlantic Sotheby's International Realty

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Developers of Opal Condominiums in Dewey Beach
Offer Confidence Packages for Investors

Rehoboth Beach, Delaware, November 22, 2008: Opal Condominiums located at 1609 Highway One in Dewey Beach has only 8 units left to sell. These one bedroom / one bath and two bedroom / two bath condominiums offer top of the line upgrades including granite counters, stainless steel appliances and hardwood floors, and boast one of the most convenient locations to the beach and all of Dewey's finest amenities. Vicki Tull of Ocean Atlantic Sotheby's International Realty took over sales for Opal Condominiums in April 2008 and has since sold several homes in the community.

With the holidays and cold weather approaching, the Dewey Beach market has slowed. Georgelas Group, developers of Opal Condominiums are anxious to close out the project and extremely confident in their luxury condominiums. Showing their confidence, Georgelas Group has developed several "Investor Confidence" packages to help move the remaining inventory at the Opal. They are offering a furniture package to buyers to allow them to fully furnish their homes at a deeply discounted rate. Georgelas is offering a Rental Income Guarantee Program promising their buyers a minimum gross rental income. Finally, they are offering a Price Protection Guarantee promising buyers that they will receive a refund if the base price of a similar unit is reduced.

Aaron Georgelas created these programs to help buyers feel more confident in today's unpredictable market. "Buyers are very hesitant to make a purchase in this market. We want our buyers to feel comfortable and confident when considering a vacation home or investment at Opal Condominiums," stated Georgelas. "We know our buyers are making a wise decision and getting a great deal, we just need some additional tools to make them feel comfortable."

To learn more about the programs offered on remaining condos at Opal or to schedule an appointment to tour the available properties, please contact Vicki Tull of Ocean Atlantic Sotheby's International Realty 302.245.9173 (cell) or visit her online at www.vickitull.com or www.opalcondo.com.

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